離岸風力計劃/Offshore wind projects

法律前景/A legal perspective

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概觀/Overview

我們的業務範圍/What we will cover

- 關於我們 About us
- 營建風險 Construction risks
- 股權 Equity
- 債務 Debt



關於我們/About us

為什麼選擇安睿?/Why Eversheds?

- 跨完整專案生命週期提供建議
 Advises across the full project lifecycle
- 超過 100 位精通潔淨能源專案的律師 Over 100 lawyers specialising in clean energy projects
- 與業界廣泛的接觸 Extensive contacts within the sector
- 已建議在全英國超過 70% 的離岸風力發電廠使用 Advised on over 70% of all UK offshore wind farms

關於我們/About us

我們的離岸風力經驗/Our offshore wind experience

專案			
Projects			
Arklow (Irish territorial waters)			
Atlantic Array			
Celtic Array			
Dogger Bank			
Galloper			
Greater Gabbard			
Greenwire			
Gunfleet Sands			
GVM			
Gwynt y Mor			
Humber Gateway			
Kentish Flats			
Kish/Bray Banks			
London Array			
Lincs			
Lynn and Inner Dowsing			
North Hoyle			
Oriel Wind Farm			
Race Bank			
Rhyl Flats			
Robin Rigg			
Roosecote			
Sheringham Shoal			
Teesside			
Triton Knoll			
Walney I and II			

關於我們/About us

我們的知名度/Our recognition

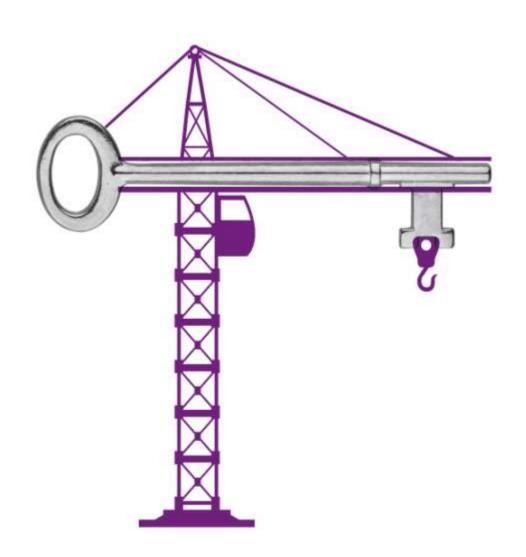
2015 年潔淨能源管線全球排名表 Clean Energy Pipelines Global League Table 2015 專案和資產財務 Project & Asset Finance 交易量前 10 大法律諮詢公司

Top 10 Legal Advisors by Number of Deals

排名 Rank	法律諮詢公司 Legal Advisors	交易量 Number of Deals
1	EVERSHEDS	34
2	Clifford Chance	34
3	McCarthy Tétrault	22
4	Allen & Overy	21
5	Norton Rose Fulbright	20
6	Latham & Watkins	17
7	Linklaters	17
8	Milbank, Tweed, Hadley & McCloy	16
9	Watson Farley & Williams	15
10	Burges Salmon	10

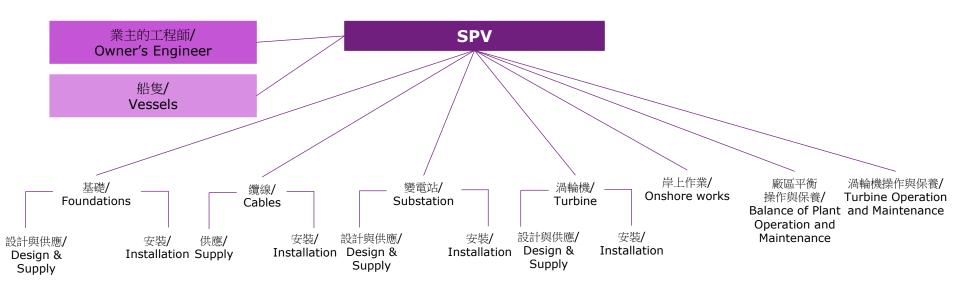
概觀/Overview

- 關鍵風險問題 Key risk issues
- 合約架構Contract structures



合約架構/Contract structures

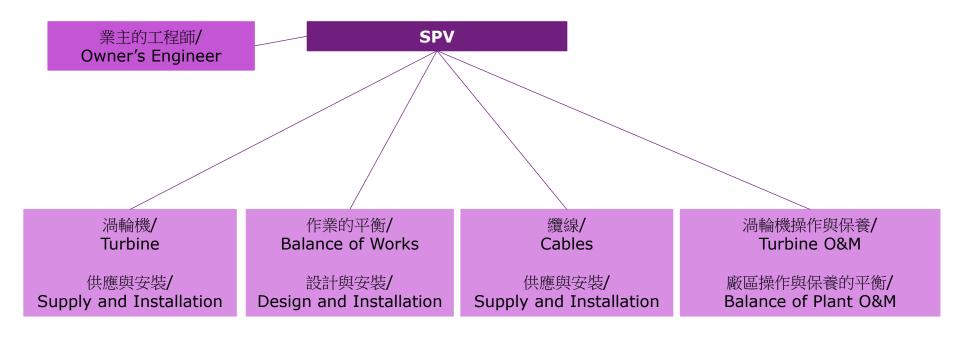
「真正」複合式合約形式
"True" multi-contracting



合約架構/Contract structures

目前做法

Current approach



關鍵風險問題/Key risk issues

- 實體條件Physical conditions
 - 地下條件 sub-surface conditions
 - 離岸氣候條件 off-shore climatic conditions
- 船隻可用性與條件
 Vessel availability and terms
- 運輸至現場Transport to site
 - 岸上運輸 on-shore transportation
 - 渦輪機起吊與安裝 turbine lift and installation
- 延遲與破壞風險Delay and disruption risk
- 合約對方無清償能力 Counterparty insolvency
- 設計與工作介面
 Design and work interfaces
- 效能問題
 Performance issues
 - 廠區效能不彰 plant underperformance
 - 瑕疵修正 defect correction



股權/Equity

專案媒介/Project vehicle

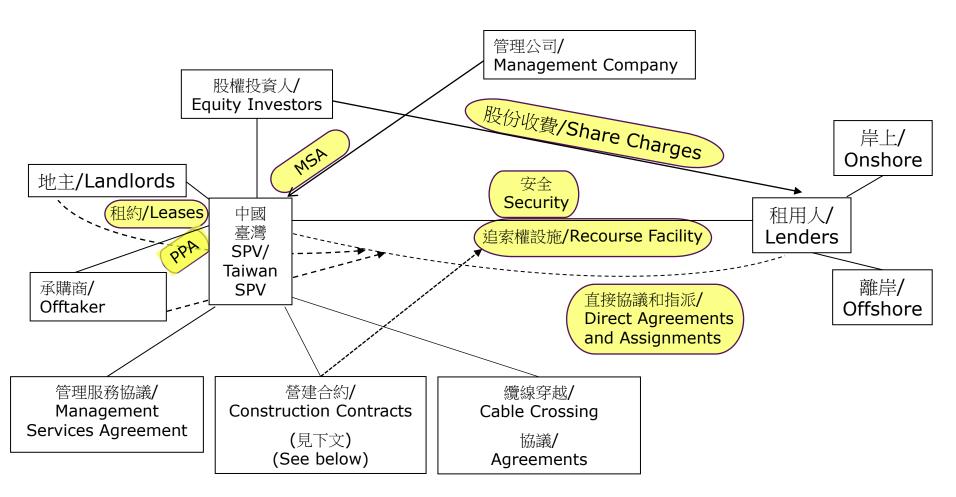
- 「傳統」合作的聯合開發
 - "Traditional" incorporated joint venture
 - 有限責任公司 limited liability company
 - 各方對於合作的媒介都有股權 parties have equity interest in an incorporated vehicle
- 未合併的結構

Unincorporated structures

- 單純合約安排 purely contractual arrangements
- 各方對於專案資產都有擁有權利益 parties have ownership interest in the project assets
- 「替代」聯合開發結構
 - "Alternative" joint venture structures
 - 混合結構,例如固定價格 PPA hybrid structures, for example fixed price PPA

債務/Debt

一般結構/Typical structure



債務/Debt

投資人如何降低專案風險? How are investors de-risking their projects?

- 整體 EPC 保護 Full EPC wrap
- 減少 EPC 合約數量 Reducing number of EPC contracts
- 營建階段的保險
 Insurance for construction phase
- 前期與專案銀行合作
 Engaging with project banks early
- ー加入 ECA Involving ECAs

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